



for Hotel Performance Estimation of the current tourism season







# Survey Identity

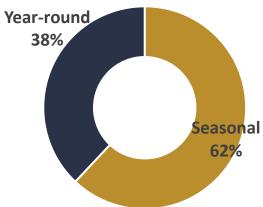
SURVEY TITLE	Conjunctural Survey 1st Trimester 2024
ASSIGNING AUTHORITY	Hellenic Chamber of Hotels (HCH)
CONDUCTING BODY	Research Institute for Tourism (RIT)
REFERENCE PERIOD	2024
SURVEY TIME PERIOD	April- May 2024
DELIVERABLE DATE	May 2024
POPULATION	Greek Hotels
STATISTICAL UNIT	Hotel Unit
REGISTRY	HCH Registry
CLASSIFICATIONS	NUTS II (Regions) , Category, Size of Hotels
SAMPLING METHOD	Stratified proportional sampling
WEIGHTING	Triple (Region, Class, Size (Rooms))
SAMPLE/POPULATION SIZE	n=755 / N=10.064
COLLECTION METHOD	CAWI



3003K (F) # 100ki

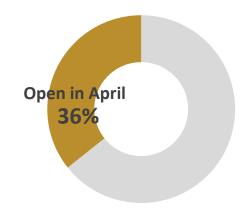
# Hotel Operation





**62%** of Greek hotels are seasonal.

**36%** of seasonal hotels, were open in April **2024** for the 2024 season.



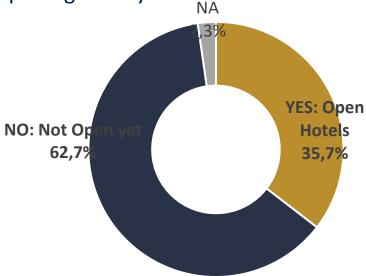






Among the **seasonal** hotels that were NOT open at the beginning of the survey, 62% would be opening in May.

Most **seasonal** hotels that were open at the beginning of the survey (95%), had opened in mid-April.



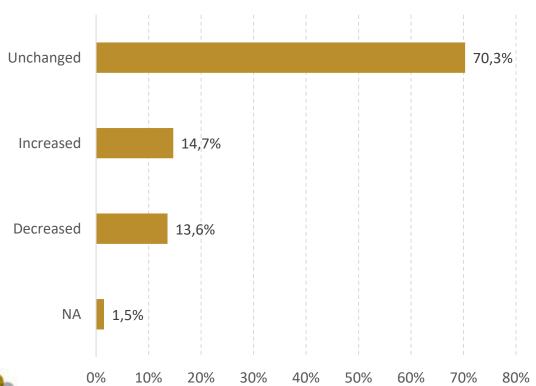




# **>>>**

# SEASONAL HOTELS:

## Estimation of the duration of 2024 tourism period

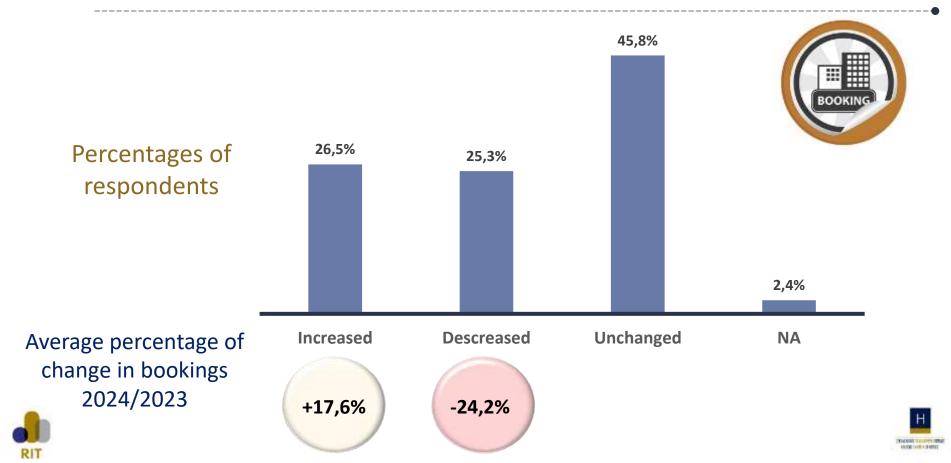


- Generally, hoteliers estimate that the duration of the 2024 tourism season will not change.
- However, 15% of hoteliers expect an extended tourism season by 25 days on average
- Respectively, an equal percentage of hoteliers predict a contracted tourism period by 22 days on average.



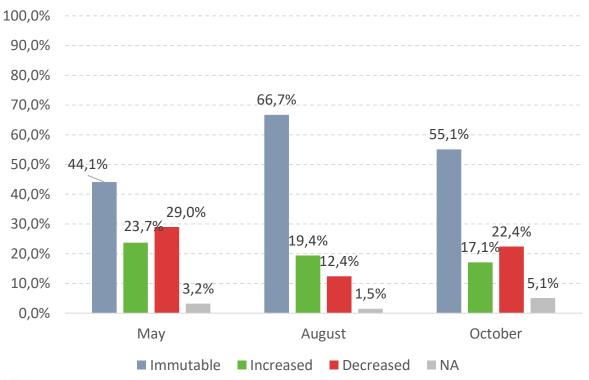


# Estimation of bookings 2024





# Estimation of occupancy rate in May, August, October 2024



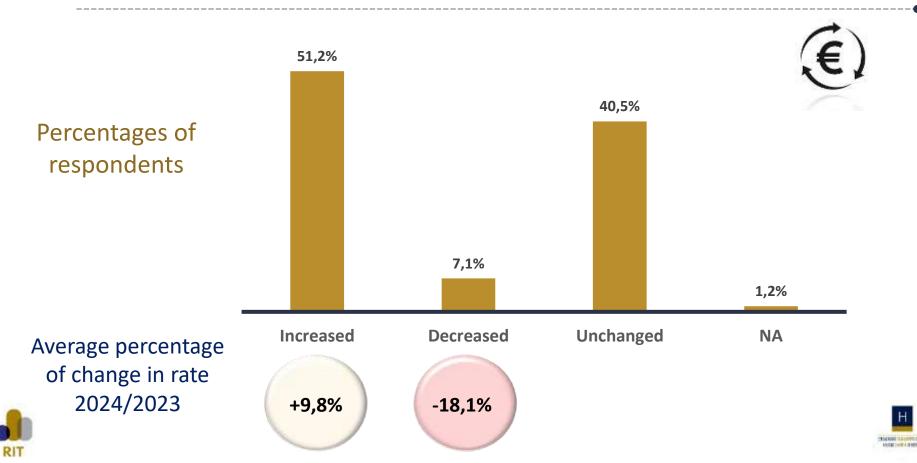
A significant percentage of hoteliers estimate an increase in occupancy rates in May and October.







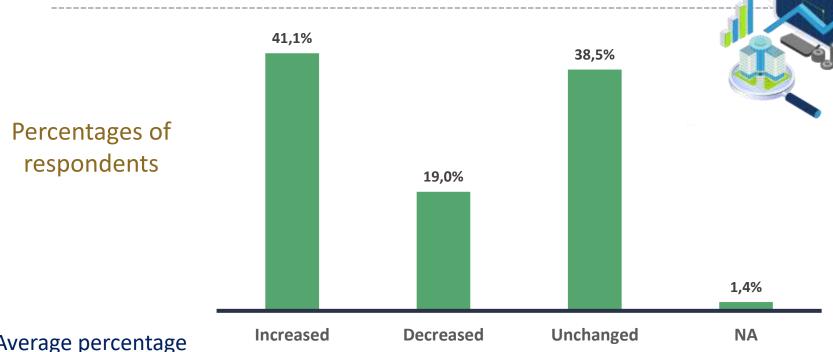
# Estimation of the mean double-room rate 2024





# Estimation of turnover 2024

+10,8%



-20,2%

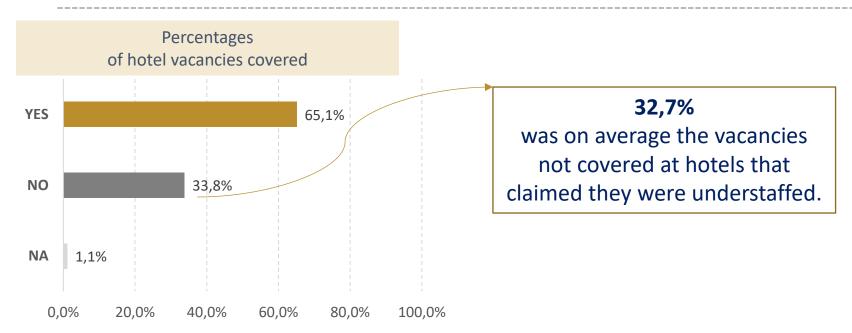








# Hotel job positions covered 2024



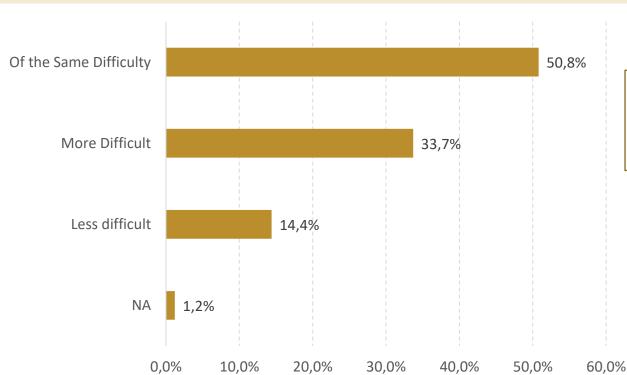






# Difficulty in finding employees for job vacancies in 2024





More than half of the respondents claimed that finding staff in 2024 was just as difficult as in 2023.







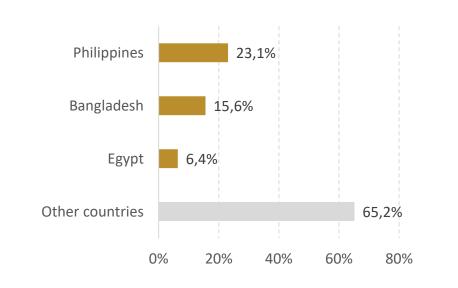
### Third-country non-permanent employees for 2024

#### 9,6%

of hoteliers has hired nonpermanent employees from third countries.

Overall, **4.144** employees from third countries were hired.

# Percentage of hoteliers hiring non-permanent employees from selected third countries





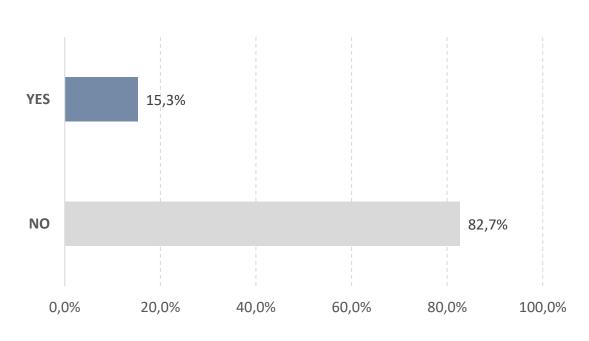




# Hotel departments not operating due to lack of employees in 2024

#### **QUESTION:**

Are there any hotel departments that are not yet operational or will not operate due to lack of employees?



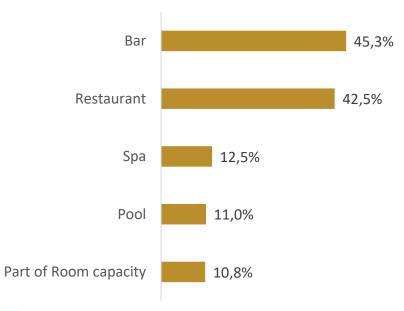






# Hotel departments not operating due to lack of employees in 2024\*

For the **15%** of hotels that kept some departments closed due to lack of employees.



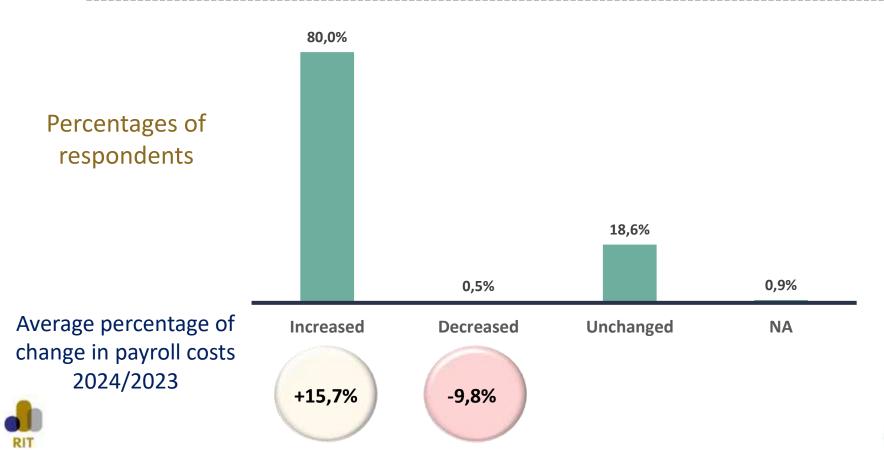
Hoteliers that kept some departments closed due to lack of employees:

- ➤ 45% claimed that they couldn't operate one or more bar places at their hotel.
- ➤ 11% claimed that they kept closed 24 rooms on average.





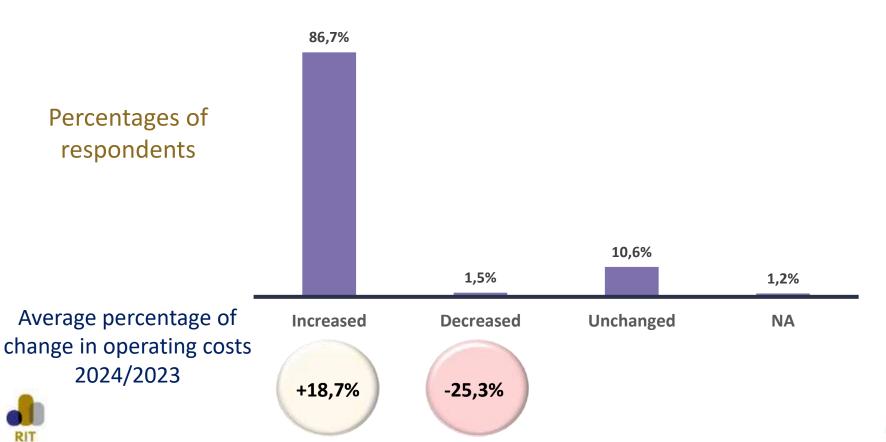
# Estimation of payroll costs 2024







## Estimation of hotel operating costs 2024







# Which of the following apply to your hotel\*



In the last five years I have taken actions / investments to reduce the energy footprint of my business.

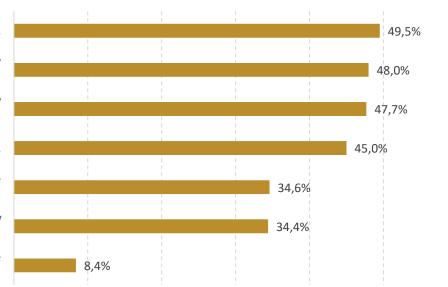
My company's actions towards sustainability are NOT accompanied by corresponding actions or infrastructure of my Municipality.

In my area the lack of staff is mainly due to short-term rentals.

In the last five years I have taken actions / investments to reduce the environmental footprint of my business.

Sustainable practices should be an obligation for all tourism businesses in my region.

I'm considering downgrading my hotel's category due to the increased resilience tax.



**65% of seasonal hotels**, claimed that operating costs are prohibitively high to extend their operational period.







# INΣΤΙΤΟΥΤΌ ΤΟΥΡΙΣΤΙΚΩΝ ΕΡΕΎΝΩΝ ΚΑΙ ΠΡΟΒΛΕΨΕΩΝ RESEARCH INSTITUTE FOR TOURISM





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