# RESEARCH INSTITUTE FOR TOURISM





## **Definitions**

#### 1. General definitions

- **Hotel Occupancy Rate** :The occupancy rate is defined for a specific month of the reference year (e.g. May, August) and it is equal to the ratio of overnight stays at occupied rooms to the maximum number of overnight stays that the rooms could have been occupied. Therefore, in a 20-room hotel the maximum number of overnight stays in August is  $B = 20 \times 31 = 620$ . The total number of overnight stays spent in the hotel in the same period is  $A \le B$  and finally the occupancy rate is calculated as A/B. This ratio is usually expressed as a percentage, as follows:  $(A/B) \times 100 \%$ .
- **Τιμή**: Refers to the average price of a double room.

#### 2. Characteristics

- **Average Occupancy Rate**: Refers to the average occupancy rate per room (mainly for the months May-October). Hotels with a larger number of rooms contribute more to the estimation
- **Average Room Rate**: Refers to the average price of a double room . Hotels with a larger number of rooms contribute more to the estimation.
- **Median Room Rate**: Refers to the median of the average price of a double room. The median represents the point in a dataset where 50% of the values are below it and 50% are above it.



# Basic Hotel Metrics (Total Hotel Capacity)



Average Occupancy Rate (OR) of hotels



JULY 2024

Average Room Rate (ARR) of double room

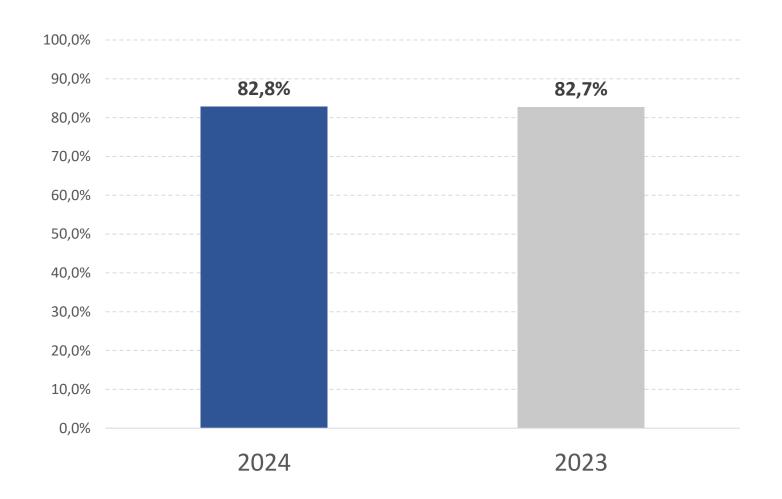


Median Rate of a double room



83€

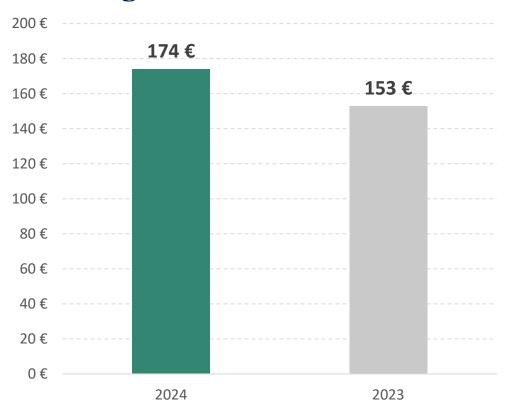
# Average Occupancy Rate (Total Hotel Capacity): July 2024/2023





# July 2024 /2023

# Average Room Rate of Double Room



### **Median Rate** of Double Room

